



August 7, 2013

Brundy Pursley
3817 Martinez Blvd.
Augusta, GA 30907

RE: Lite-weight Piazza Stone – Columbia County Exhibition Hall


Dear Brundy,

I wanted to send you a short letter to express how excited we are about the incorporation of Lite-weight Piazza Stone into the new Columbia County Exhibit Hall project. When the building was originally designed the architectural plans called for traditional cast stone on the exterior façade. By converting the cast stone to Piazza Stone, we were able to save approximately \$400,000 on the project. This significant cost savings, enabled Columbia County to expand other areas of the facility and remain on budget. Perhaps even more importantly, the sharp details and color texture of your product look exactly like cast stone, without the chipping, cracking, and mortar issues that we are typically faced with.

In summary, we could not be happier with the Lite-weight Piazza Stone product. Furthermore, your attention to detail and passion for what you do, has made it a pleasure to work with you. We will definitely be incorporating Lite-weight Piazza Stone in our future retail and office projects and we wish you the best of luck with your new product.

Please accept my appreciation for your personal help and advice.

Sincerely,



Matt Mills
Sr. Vice President
Blanchard and Calhoun Commercial